Integration Readiness QuickScan (Pre/Just-Post LOI)

Who this is for

- PE deal teams and Operating Partners needing a fast read on platform's ability to absorb add-ons.
- Targets with APIs/data model claims that materially affect buy-and-build thesis.

What we deliver

- 5-page red/yellow/green report covering integration readiness across 5 dimensions.
- 3 critical integration questions answered with evidence excerpts.
- IC slide (1-page) with go/no-go guidance tied to thesis.

Decision snapshot (IC-forwardable)

- Proceed/hold/price-adjust decision with quantified integration feasibility.
- Negotiation inputs for TSA and pre-close investments.

Delivery mechanics (Scope & Timeline)

- Document review + one-day onsite/virtual interviews.
- High-level review of architecture scalability, API maturity, data model flexibility.
- 3 critical integration questions answered: API capacity; 100-Day priority investments; projected integration complexity/cost bands.
- Timeline: ≈2 weeks (fast-turn)

Minimum data/access to start

- Current architecture diagrams; API catalog (if any); top 10 systems list; sample API docs; brief product roadmap; access to CTO/lead dev for 90 minutes.

Why AlphaStratz — Enhanced Credentials

- Former Gartner Executive Partner; evidence-backed underwriting discipline.
- 20+ years enterprise architecture: Microsoft (VP), Federal Reserve Bank (Digital Transformation Lead), Deloitte, Thoughtworks.
- TOGAF 9 Enterprise Architect; J.D., MBA.
- Delivered $3B pharmaceutical carve-out 3 months early with $24M TSA savings.

Proven at Scale

- Platform integrations supporting 5+ sequential bolt-on acquisitions.
- Technology separations across 15+ countries; 47 applications; 62-person team transfer.
- Portfolio work across $50M–$500M middle-market PE transactions.
- Built practices from zero to $25M+ annual revenue; led 30+ distributed technical staff.
- 30+ state CIO relationships; surge-bench SMEs (security, data, cloud, AI).

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Regulatory & Compliance Credentials

- SOX 404 IT controls; SOC 2 readiness.
- HIPAA safeguards; FDA SaMD (AI/ML); GxP compliance.
- GDPR Article 32 TOMs; PCI-DSS; GLBA; FedRAMP Moderate.
- NIST CSF assessments (Identify, Protect, Detect, Respond, Recover).

Representative Outcomes (Anonymized)

- $3B pharma carve-out: delivered 3 months early; $24M TSA savings.
- SaaS platform integration: identified $8M hidden API technical debt pre-close.
- Cloud FinOps diagnostic: $1.8M annual run-rate savings; +340 bps margin expansion.
- Buy-and-build program: avoided $12M+ future costs via integration architecture remediation.
- Retention validation: 8-point NRR gap vs management claim; $4.2M revenue variance impact.

Fit + Next step — Enhanced

- Best fit: buy-and-build platforms (integration scorecards); carve-outs with separation complexity swinging $5M–$15M valuation; SaaS/platforms where technical debt affects scalability; $50M–$500M transactions where Big Four overhead doesn't fit timeline/budget.
- Confidence: If seller kills deal, 50% credit to your next DD; transparent scope/pricing/timeline; kickoff + data request within 24–48 hours; references available.
- Next: 30-minute discovery this week → proposal in 48 hours → start in 3–5 business days from SOW.

Commercials

Pricing: $15K–$25K; fee creditable to full DD